

CUSTOMER testimonial

FOR IMMEDIATE RELEASE

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“It’s nice to know that there are *Professional* logistics companies...”

Jacksonville, FL – November 2003: Carl Dixon, General Manager of Amware’s Jacksonville facility, recently received an eMail from the Branch Manager of one of our current customers commending Amware’s professionalism and craftsmanship in response to their demanding requirements. Amware provides just-in-time logistics services for all inbound and outbound activities: unloading rail cars of raw product and delivering truck-load quantities of finished goods to its customers. The original eMail follows:

-----Original Message-----

Subject: Amware at Imeson Park

Carl,

I just wanted to let you know what a fine job that Dave and the rest of the team are doing for your organization. You not only have been unloading our rail cars coming from [our vendor] in Southard OK, but also delivering our bag products to [our customer] in Tallahassee, Tampa and other locations via flatbed truck in a “Just-In – Time” way. It’s nice to know that there are professional logistic companies that are sensitive to the demanding requirements we find ourselves involved in the construction business. Keep up the good work!!

[Branch Manager]
Jacksonville, Florida

Acknowledging the kind words from [our customer], Carl Dixon sent the following response:

-----Original Response-----

Subject: Amware at Imeson Park

“Thank you very much for the kind words acknowledging our Team's dedication to craftsmanship for your Company. We train our personnel constantly and set high expectations, one of which is "Personal Responsibility". As a result, they are committed to success. We look forward to continuing to work with you to not only meet but to exceed Your Customers needs. Please don't hesitate to call on us for anything that you or your Customers may need.

Sincerely,
Carl Dixon
General Manager
Amware Logistics of Jacksonville

To Inform the Sales and Marketing Team at Amware, Carl added the following personal recognition of Dave Alberts, Jacksonville facility Office Manager:

“This is what you want to hear about our Team. Dave has done a great job of understanding this Customer's needs and making sure that those needs are not just met but exceeded”

cfd

Amware Logistics Services, Inc.

Amware Logistics Services is dedicated to craftsmanship in delivering customer-focused, quality-driven, cost-appropriate logistics solutions for our customers. With national reach, operational excellence, flexible services, and careful monitoring every step of the way, Amware offers an efficient and affordable logistics alternative that provides measurable cost savings. At Amware, our company is crafted around one important principle: to provide you with the personalized service, secure environment and complete accountability to become your full service logistics partner.

Any logistics company can meet your expectations.
We won't quit until we exceed them.

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